



京鼎精密科技

先進設備科技 整合領航者

Foxsemicon

2022 First Quarter
Investor Presentation

2022/06/10

- Foxsemicon's statements of its current expectations are forward looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events, or otherwise.
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- Company Profile
- Operation Performance
- Operation Outlook
- Q&A

Established: 2001/04/26

Capital: NT\$ 966 million

Chairman: Young Liu

CEO: Kevin Chiu

Business :

- Key component, module, system for high-end equipment manufacturing services.
- R&D, Sales, and Total solutions provider for automation equipment in both semi and industry.
- Medical imaging equipment manufacturing and design services.

Awards and Milestone :

- | | |
|---------------|--|
| 2001 | Company set-up |
| 2002 | Got approved vendor certified by the largest semiconductor equipment maker of the world |
| 2015 | IPO on Taiwan Stock Exchange |
| 2016 | 「Supplier Aftermarket Collaboration」 awarded by world's leading semiconductor equipment provider |
| 2017 | 「Contract Manufacturing supplier of the year」 and 「Global Services Accelerated Growth and Performance」 awarded by world's leading semiconductor equipment provider |
| 2018 | 「Contract Manufacturing supplier of the year」 awarded by world's leading semiconductor equipment provider |
| 2019/
2020 | 「Best in Class Performance.」 awarded by world's leading semiconductor equipment provider |
| 2020 | Honored the SGS 2020 CSR Awards |
| 2022 | 「Best in Class Performance.」 awarded by world's leading semiconductor equipment provider |

Songjiang, CN - 2005(Sales/MFG.)



- Vertical integrated manufacturing
- Special process/frame/integration

Kunshan, CN -2002(MFG.)



- Critical components
- Energy equipment

San Jose & Austin-
2001(Sales/Service)



- Sales/ Services
- IPO

Nanjing Office-2020(Sales)

Chunan #1, TW-HQ 2002 (Sales/RD/MFG.)



- Critical spare parts
- Semiconductor automation equipment

Chunan #2, TW-2021(Sales/MFG.)

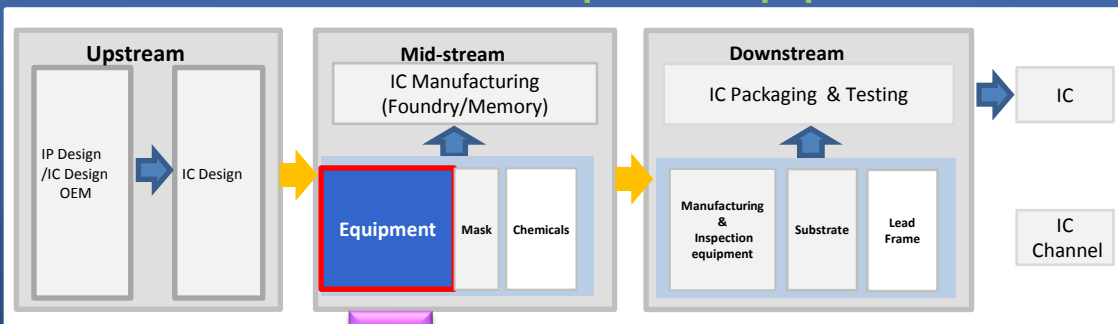


- Critical spare parts
- Strategic expansion

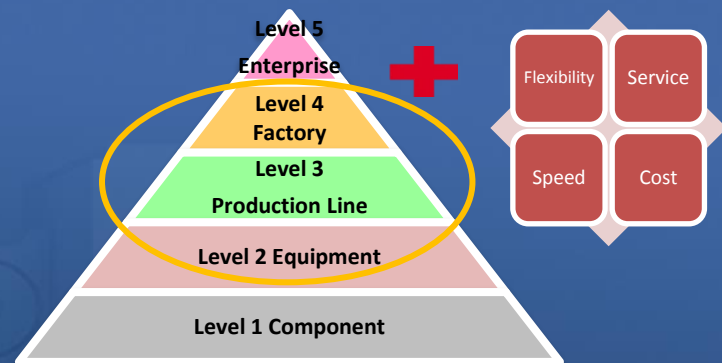
● Fiti's Current Facilities

● Fiti's Future Expansion

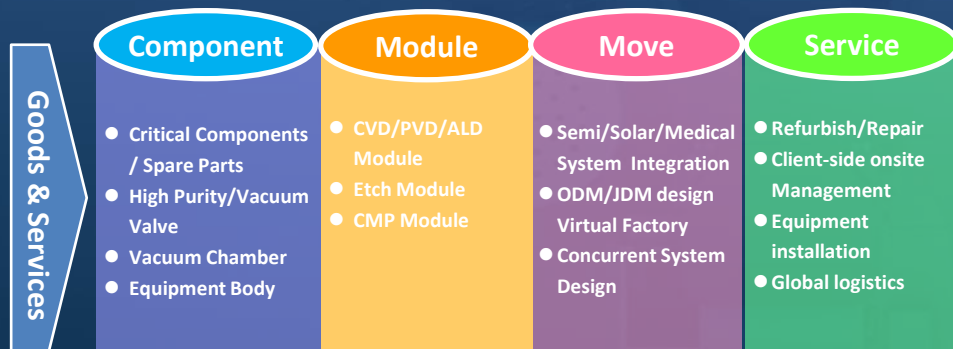
Semiconductor front-end process equipment



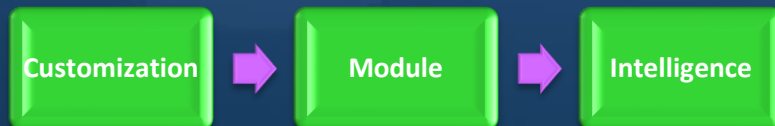
Semiconductor automation equipment



Vertical integration of manufacturing services model



One-stop shopping for design services and solutions



- Wafer process equipment manufacturing (ETCH, Thin-Film, CMP)
- Solar/Panel/LED Equipment Manufacturing
- Critical components and spare parts Manufacturing

Semi-conductor process related product manufacturing service.

Fab automation design and manufacturing

- Non-process equipment development
 - Micro Contamination Control solution
 - Wafer AOI inspection equipment
 - Wafer handling automation

- Equipment / Parts refurbishing, repairing, and recycling services
- Technology application at re-circular services

Equipment and components circular economy

Medical equipment OEM and manufacturing

- Medical image diagnostic equipment
 - Critical components OEM
 - Equipment contract manufacturing
- Radiotherapy equipment manufacturing

(NTD in millions)

	1Q22		4Q21		QoQ%	1Q21		YoY%
Revenues	3,410	100.0%	3,361	100.0%	1.4%	2,697	100.0%	26.4%
Gross Profit	907	26.6%	823	24.5%	+2.1 pts	617	22.9%	+3.7 pts
Operating expense	(338)	(9.9%)	(294)	(8.8%)		(255)	(9.4%)	
Operating Income	569	16.7%	529	15.7%	+1.0 pts	362	13.4%	+3.3 pts
Non-Operating Items	140	4.1%	(48)	(1.4%)		65	2.4%	
Income Before Tax	709	20.8%	481	14.3%	+6.5 pts	427	15.8%	+5.0 pts
Net Income	535	15.7%	366	10.9%	+4.8 pts	308	11.4%	+4.3 pts
Attributable to:								
Equity holders of the parent company	524		361		45.4%	299		75.3%
Basic EPS(NTS)	5.93		4.1			3.45		
Weighted-average outstanding shares(M)	88.40		87.88			86.80		

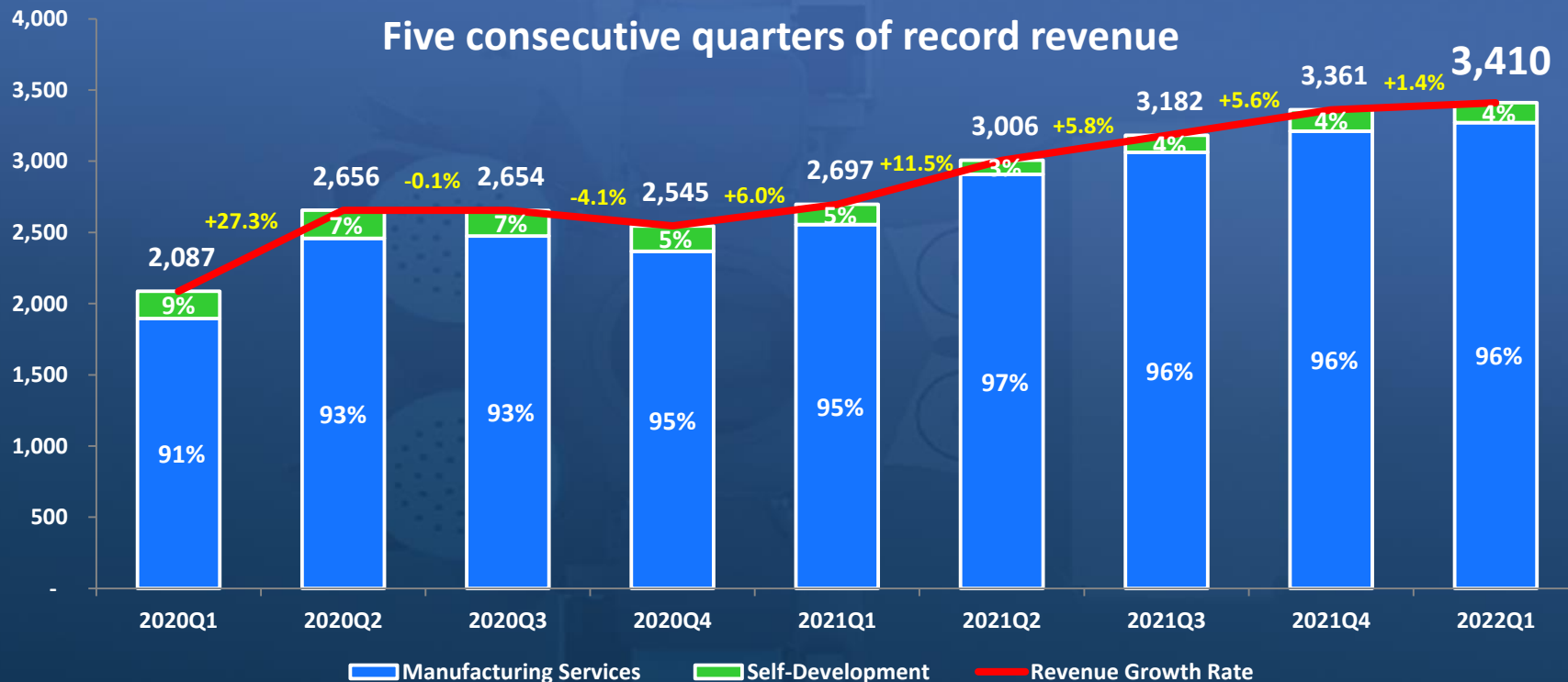
GPM/OPM/NPM
Record highs



Unit:NT\$Million

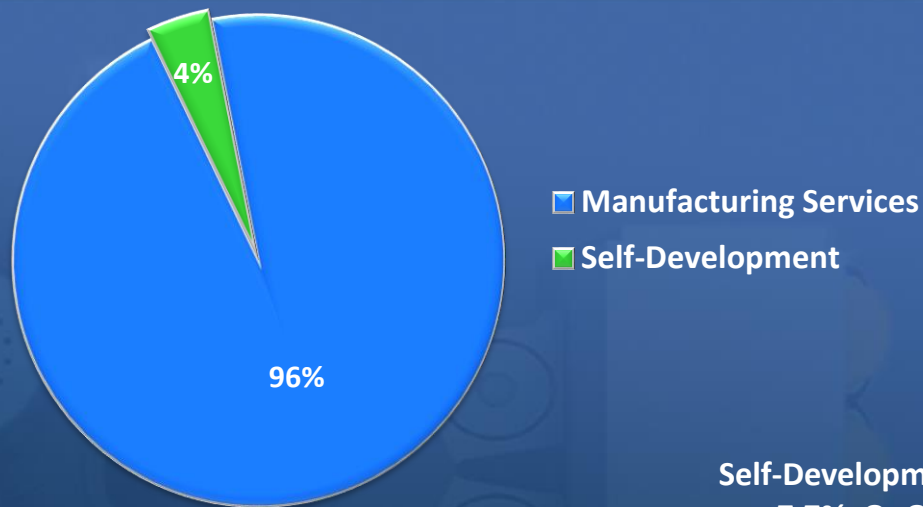
Q1 revenue NT\$3.41 billion QoQ **+1.4%** YoY **+26%**

Five consecutive quarters of record revenue



Note:

Manufacturing Services = Semiconductor/Panel equipment critical part manufacturing+ Solar processing equipment and critical parts
Self-Development= Automation equipment

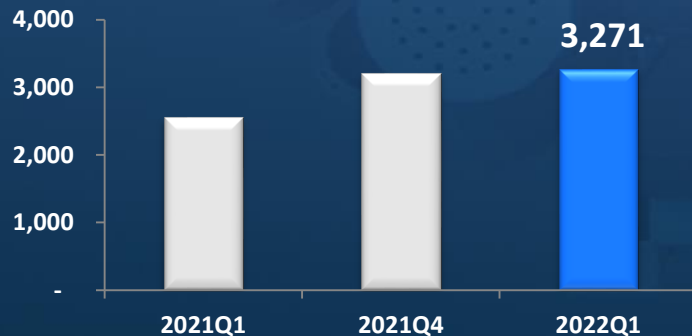


Manufacturing Services

+1.9% QoQ

+28.0% YoY

Unit: NT\$M

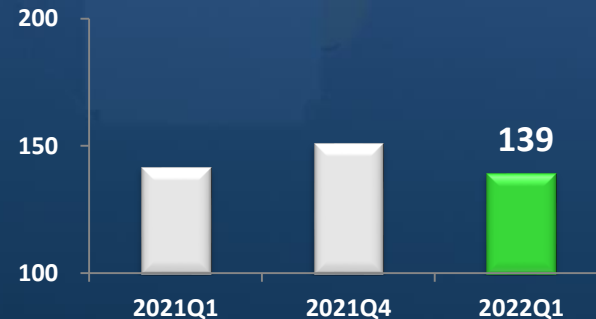


Self-Development

-7.7% QoQ

-1.4% YoY

Unit: NT\$M



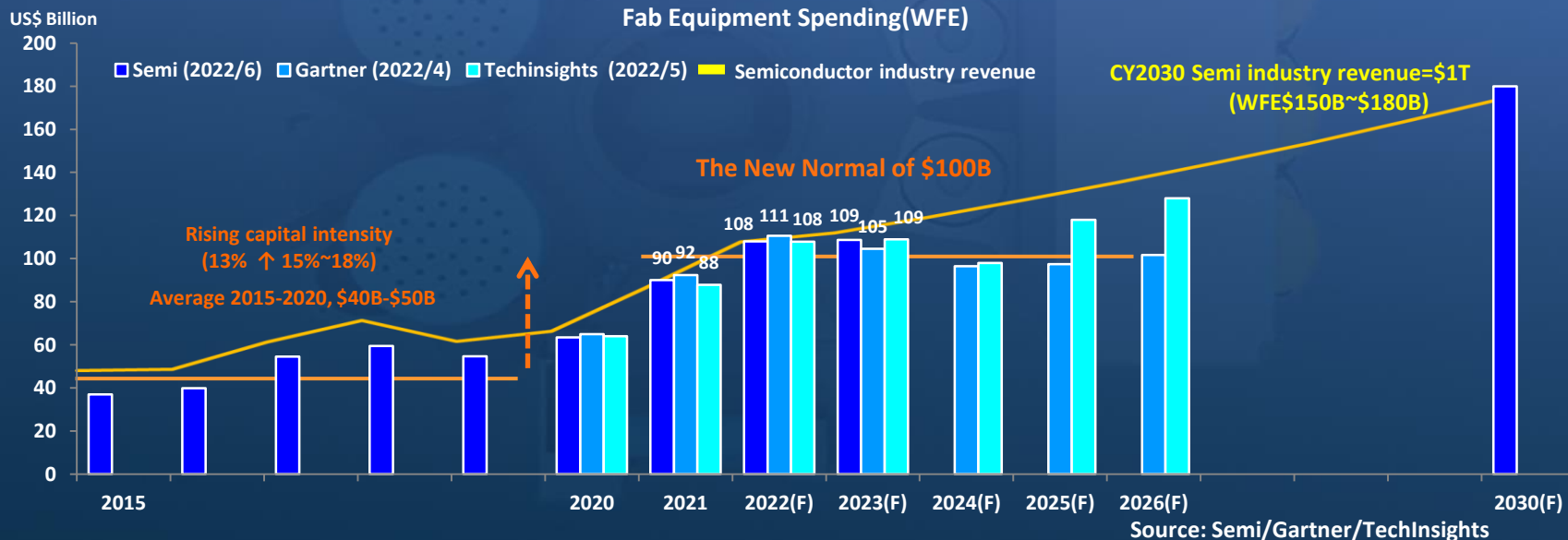
(NTD in millions)	1Q22		4Q21		1Q21	
Cash, Current financial assets	7,452	48%	6,629	47%	6,442	55%
Net Account Receivable	1,195	8%	1,701	12%	1,124	9%
Inventory	3,437	22%	2,865	20%	1,826	15%
Long-term Investments	576	4%	520	4%	633	5%
Net PP&E	2,235	14%	2,029	14%	1,544	13%
Total Assets	15,572	100%	14,180	100%	11,904	100%
Accounts Pabable	2,075	13%	2,049	15%	1,550	13%
Bonds Pabable	1,834	12%	1,898	13%	1,898	16%
Current Liabilites	5,302	34%	3,977	28%	3,486	29%
Total Liabilities	8,090	52%	6,656	47%	5,650	47%
Total Shareholders' Equity	7,482	48%	7,524	53%	6,254	53%
Key Indices						
AR Turnover Days	33		39		39	
Days Sales of Inventory	102		94		83	
AP Turnover days	69		73		72	
Cash Cycle	66		60		50	
Current Ratio(X)	2.32		2.86		2.72	

(NTD in millions)	2021	2020
Beginning Balance	5,068	6,283
Cash from operating activities	691	11
Capital expenditures	(405)	(97)
Net Change in Debt	536	181
Investments and others	(8)	7
Ending Balance	5,882	6,385
Free Cash Flow*	286	(86)

*Free Cash Flow=Cash from operating activities-Capital expenditures



- Demand for semiconductors remains strong
 - AI, 5G, HPC, eV and data center applications remain strong
 - Emerging technology applications drive significant increase as chip content of end products become more complication
 - Countries recognized semiconductors industry is a national wide strategic industry and will build up its independent semiconductor supply chains
- Research firm's raised forecast on fab equipment spending growth rate from 10%-15% to 20%-23% in 2022
- Fab equipment spending in 2022 restrained by epidemic and supply chain. As a result, fab equipment spending in 2023 to outperform 2022



■ Fiti's Board of Directors Approves Capital Budget for capacity expansion

Date of BOD	Plant	Product	Contents	Amount	Equipment Move-in planning						
					2020/2H	2021/1H	2021/2H	2022/1H	2022/2H	2023/1H	2023/2H
2019/2H	TW	Spare parts	Plant construction (including equipment)	NT\$ 2,418M							
2021/1H	CN	Critical components /Module	Purchase of equipment	RMB¥ 102M							
2021/2H				RMB¥ 213M							
2022/1H				RMB¥ 141M							

- FITI's mainland sites were shut down and closed production in accordance with the local government's epidemic prevention requirement. However , Fiti's sites- Kunshan and Songjiang resumed to production on May 11 and early June, respectively
- Fit receives capital investment from Applied Materials in April and completes capital change registration in May
- Fiti receives Applied Materials 2022 Supplier Excellence Award
- Fiti sets June 28 as Ex-Dividend Date and July 4 as Record Date for Common Share Dividends

- Revenues grew for five consecutive quarters, with record gross margin, earnings and EPS
- Continued strong operating performance as driven by the twin gone engines - deeper cultivation of existing products and continued development of new products
- Major customers invested in equity to strengthen partnerships
- Order visibility has reached to the end of 2022 and production capacity continues to expand
- The impact of the mainland lockdown has gradually relief and the operation more back to normal, and full-year revenue target remains unchanged

Optimistic outlook for 2022



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Thanks for
your attention

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